Core Associates

Imaging and Process Improvements that Exceed Expectations

The Challenge

Thor Construction, a Minneapolis based general contractor, has used Sage 300 CRE (formerly Sage Timberline Office) for over 11 years. In business for 29 year, their largest branch office is located in Las Vegas, Nevada. Thor Construction realized the benefits of paper-free processing early but faced obstacles with the first software they selected. The Las Vegas branch alone had 25 – 30 jobs at a time with ten project managers, and they needed a program that would enhance and customize the distribution, review, and reporting of their invoice approval processes to keep invoices from getting lost and approvals from taking so long.

The Solution

Controller at Thor Construction, Bob Scott, explains "Over time, we started to explore other systems to overcome challenges we were experiencing, such as double entry and a lack of real integration to the [Sage 300 CRE] accounting system. We decided after an extensive review and three webinars that if TimberScan, by Core Associates, did all that it demonstrated it could do, it would solve all the previous software shortfalls. It exceeded my expectations, has had a hugely positive impact on my business, and I just love this product."

One significant improvement has been better real-time tracking of commitments especially if an invoice is going over. Scott asserts that "before TimberScan, some invoices went through an approval process only to be rejected when we went to manually put them in [Sage 300 CRE] because they went over the commitment amount. With TimberScan I never have to worry about an invoice going over a commitment. We find out right up front, prior to invoice approval, if there's going to be a problem." He details, "With TimberScan we find out immediately if there's an issue, whether it's an issue on our side—that a change order didn't get approved— or an issue with the vendor such as we've been billed for something that has not been through the approval process or they're billing us for something that is not allowed."

Scott is also impressed with the power of TimberScan reporting. "Now we can print reports in a second to determine the number of invoices being held by our approvers. It's amazing how easily we can determine who is holding invoices and their values. This single feature allows me to make the

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decision, very quickly, whether or not to close out a month based on outstanding invoices."

The implementation process for Thor Construction was quick, easy, and affordable because it was all done remotely. Scott states "For enterprise class software, with extensive [Sage 300 CRE] integration, it went better than expected. I have done installs before and some can be tricky, but not with TimberScan."

Thor Construction has made great progress with TimberScan. "The customized routing is powerful yet so easy that a nontechnical person with minimal training can scan the invoice and input basic information, such as job and vendor numbers, on the invoice. Even if we change

project managers, the invoice always routes to the right person. TimberScan takes care of it all and with the real time interface, I never have to worry about something going wrong. I'm so thrilled with TimberScan that I can't wait to for a new release."